

RevPAR excluding tax by segment - H1 2019

H1 2019 —	Occupancy rate		Average room rate		RevPAR	
	%	chg pts LFL	€	chg % LFL	€	chg % LFL
Luxury & Upscale	70.0	+1.8	165	+4.2	115	+6.9
Midscale	69.2	+0.7	96	+2.7	66	+3.8
Economy	70.0	+0.7	65	+3.0	46	+4.0
Europe	69.6	+0.8	85	+3.2	59	+4.4
Luxury & Upscale	64.5	+0.2	114	-0.3	73	+0.1
Midscale	69.0	-0.2	81	+0.2	56	-0.1
Economy	70.9	-0.5	44	-0.1	31	-0.8
Asia-Pacific	67.9	-0.1	81	-0.0	55	-0.2
Luxury & Upscale	65.1	+3.6	152	-2.9	99	+2.5
Midscale	66.9	+1.1	70	-5.1	47	-3.6
Economy	63.1	-1.6	56	-3.4	35	-5.9
Middle East & Africa	64.6	+1.9	119	-1.9	77	+1.0
Luxury & Upscale	71.8	+0.2	230	+0.6	165	+0.9
Midscale	75.8	+2.3	136	+0.8	103	+3.8
Economy	60.3	-4.2	42	+2.2	25	-4.2
North America, Central America & Caribbean	71.3	-0.0	204	+0.9	145	+0.8
Luxury & Upscale	56.7	+1.3	118	+11.1	67	+13.9
Midscale	58.1	+2.7	66	+9.5	39	+14.8
Economy	54.5	+2.6	43	+8.3	23	+13.7
South America	55.7	+2.5	57	+8.7	32	+13.8
Luxury & Upscale	66.5	+1.1	151	+0.8	100	+2.5
Midscale	68.4	+0.6	89	+2.0	61	+2.9
Economy	67.8	+0.6	58	+2.7	39	+3.6
TOTAL	67.6	+0.7	91	+1.8	62	+2.9

RAFFLES \ ORIENT EXPRESS \ BANYAN TREE \ DELANO \ SOFITEL LEGEND FAIRMONT \ SLS \ SO \ SOFITEL \ THE HOUSE OF ORIGINALS \ RIXOS ONEFINESTAY \ MANTIS \ MGALLERY \ 21C \ ART SERIES \ MONDRIAN PULLMAN \ SWISSÔTEL \ ANGSANA \ 25HOURS \ HYDE \ MÖVENPICK GRAND MERCURE \ PEPPERS \ THE SEBEL \ MANTRA \ NOVOTEL \ MERCURE ADAGIO \ MAMA SHELTER \ TRIBE \ BREAKFREE \ IBIS \ IBIS STYLES IBIS BUDGET \ JO&JOE \ HOTELF1



RevPAR excluding tax by segment - Q2 2019

Q2 2019 —	Occupancy rate		Average room rate		RevPAR	
	%	chg pts LFL	€	chg % LFL	€	chg % LFL
Luxury & Upscale	75.9	+1.6	177	+5.2	134	+7.4
Midscale	75.7	+1.2	100	+2.8	76	+4.5
Economy	76.2	+1.1	68	+3.4	52	+4.9
Europe	75.9	+1.2	90	+3.5	68	+5.1
Luxury & Upscale	63.8	+0.1	108	+0.3	69	+0.5
Midscale	69.2	+0.0	78	+0.4	54	+0.4
Economy	71.3	-0.7	42	-0.2	30	-1.1
Asia-Pacific	67.8	-0.1	78	+0.3	53	+0.3
Luxury & Upscale	62.9	+3.6	166	-1.8	104	+3.8
Midscale	63.4	+1.1	65	-4.8	41	-3.2
Economy	59.2	-0.4	51	-4.1	30	-4.8
Middle East & Africa	62.0	+2.2	127	-1.1	79	+2.5
Luxury & Upscale	76.9	+1.2	230	+1.7	177	+3.4
Midscale	78.1	+2.6	143	+0.7	111	+4.1
Economy	60.8	-3.8	43	+2.5	26	-3.2
North America, Central America & Caribbean	75.6	+0.9	205	+1.9	155	+3.1
Luxury & Upscale	55.1	+0.8	113	+13.0	62	+14.7
Midscale	58.4	+2.9	66	+12.4	39	+18.4
Economy	54.8	+3.4	42	+9.7	23	+16.9
South America	55.8	+3.0	56	+10.4	31	+16.7
Luxury & Upscale	67.4	+1.2	155	+2.1	105	+3.9
Midscale	71.9	+1.0	90	+2.3	65	+3.7
Economy	71.7	+0.9	60	+3.2	43	+4.6
TOTAL	70.6	+1.1	93	+2.4	66	+4.0

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